






# tengrrl's list of ten job search tips

	<p><b>1. It's who you know.</b> Every job I've gotten I got because of someone I knew. Sure, I had skills and an education; but it was who I knew that got me in the door.</p>
	<p><b>2. Make a name for yourself.</b> At some point, I decided that I needed to be better known if I was going to get anywhere. I joined discussion lists, made presentations, and began publishing my own stuff online. More people know me from the Lists of Ten than anything else. It worked.</p>
	<p><b>3. Don't be an ass.</b> (sorry, no one wants a picture of my butt) Sure, get online and talk to people; but remember that you're interacting with people who may control your future at some point. Even if you're not planning on going to that school or that field, asshole behavior has repercussions.</p>
	<p><b>4. Be who you are.</b> Otherwise, you'll end up in a job that doesn't fit—and no one wants to wear something that's not just right. It doesn't make sense to go after jobs or work environments where you'll never be comfortable. Trust your instincts.</p>
	<p><b>5. Keep things up to date.</b> It's pretty obvious when your blog, homepage, CV or resume is dated, and it's much easier to update it regularly than to realize it's been a year and the interview is tomorrow. Plan regular updates to keep things current.</p>

	<p><b>6. Be a rhetorician.</b> Prepare different persona for different audiences. Analyze your audience and the workplace—especially if you're moving out of the academic arena then create the resources each will expect to see.</p>
	<p><b>7. Show. Don't tell!</b> Don't expect people in other industries to know how your academic qualifications transfer. Explain what you did and how it fits the kind of expertise the job calls for.</p>
	<p><b>8. Do your homework.</b> Spend time learning about the company that you want to join. Nothing is as hopeless as interviewing for a job and demonstrating that you know nothing. Your knowledge can come through in subtle ways, and you may not even realize you've made a mistake. Get online and Google!</p>
	<p><b>9. Don't fake it.</b> People will figure out that you're not who you're trying to be. Don't pretend that you know areas, software, hardware, or anything else. If you're asked about something you don't know talk about your learning curve and similar things you've learned to do.</p>
	<p><b>10. Believe!</b> If you're not confident, if you don't believe that you can get the job, you won't. It's as simple as that.</p>